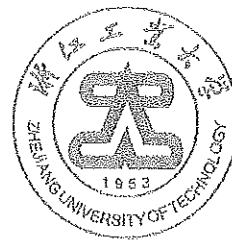


Allegato A



**AGREEMENT FOR ACADEMIC EXCHANGE AND COOPERATION  
BETWEEN  
ZHEJIANG UNIVERSITY OF TECHNOLOGY, CHINA  
AND  
UNIVERSITÀ POLITECNICA DELLE MARCHE, ITALY**

Zhejiang University of Technology, China, and Università Politecnica Delle Marche, Italy, have hereby agreed to conclude this Agreement in order to implement and promote academic exchange and cooperation between the two institutions on the basis of equality and reciprocity.

1. Within fields that are mutually acceptable, the following general forms of cooperation will be pursued:
  - (1) Exchange of academic staff,
  - (2) Exchange of students,
  - (3) Exchange of academic information and publications,
  - (4) Conducting joint research projects and organizing symposia, and
  - (5) Other activities to which both institutions agree.
2. The terms of cooperation for each specific activity under this Agreement shall be mutually discussed and agreed upon by both institutions prior to the initiation of that activity.
3. This Agreement imposes no financial obligation on either institution. Both institutions understand that all financial arrangements will have to be negotiated and will depend on the availability of funds.
4. Both institutions shall comply with all applicable export control laws and regulations for all activities carried out under this Agreement.  
Neither institution shall use goods, technologies and duplications thereof, which have been obtained under this Agreement, for the purposes of disturbing international peace and security, including any military activities. Nor institution shall permit any third party to use the aforementioned goods, technologies and duplications for the aforementioned purposes.
5. This Agreement shall become effective on the 11th day of December 2023 and remain valid for a period of five years. This Agreement may be renewed by mutual

agreement prior to the date of expiry. Either institution may terminate this Agreement by giving to the other institution six months' prior written notice. This Agreement may be modified by mutual agreement.

The provision of Article 4 shall survive the termination of this Agreement by nature without limitation of the effective term.

6. This Agreement is made in duplicate originals in English, both being equally authentic. Each Institution shall hold one original.



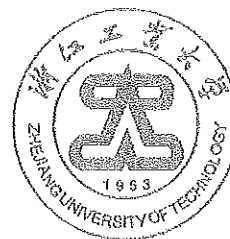
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Gao Xiang, Ph.D.  
President  
Zhejiang University of Technology

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Gregori Gian Luca, Ph.D.  
President  
Università Politecnica Delle Marche

Allegato B



MEMORANDUM OF UNDERSTANDING ON STUDENT EXCHANGE  
BETWEEN  
ZHEJIANG UNIVERSITY OF TECHNOLOGY, CHINA  
AND  
UNIVERSITÀ POLITECNICA DELLE MARCHE, ITALY

On the basis of cooperation agreement between Zhejiang University of Technology, China, and Università Politecnica Delle Marche, Italy, have hereby agreed to conclude this Memorandum in order to promote student mobility between the two universities.

**1. PERIOD OF STAY**

The period of stay of exchange students shall be up to one academic year in the first instance, provided that the period can be extended as mutually agreed upon between the two universities.

**2. FORMAT OF ACCEPTANCE**

The formats of acceptance to the Host university shall be participation in:

- (1) research activity under the supervision of a faculty adviser
- (2) courses in graduate and undergraduate programs
- (3) short-term exchange program

The specific contents for each format shall be stipulated in a separate document.

**3. NUMBER OF EXCHANGE STUDENTS**

Each university may send and accept up to 4 students in any one academic year. In any case, the number of exchanged students is commensurate to the ability of the Host and Home universities to secure the necessary fundings (Article 17) to cover students' research activity and training at the Host university (e.g., consumable costs, bench fees, tutoring etc.). Thus, the number of students exchanged might range from 0 (no funding available) to 4 (maximal number of students agreed upon) per each academic year.

**4. SELECTION OF EXCHANGE STUDENTS**

The Home university will be responsible for the selection of its own participating students who have enough ability to understand courses and research guidance offered by the Host university in terms of not only the contents but also the designated language. The Host university, however, reserves the right to reject any of the students recommended by the Home university.

**5. FIELD OF STUDY**

The field of study of each exchange student must be such that the Host university can appoint a qualified supervisor or provide appropriate courses.

6. STATUS OF EXCHANGE STUDENTS

The exchange students shall be accepted as non-degree students or equivalent by the Host university, while they shall retain their status as regular students in graduate or undergraduate program at the Home university. The exchange students shall comply with the rules of the Host university.

7. STUDY AND EVALUATION

Each exchange student is expected to determine his/ her research topic or courses taken at the Host university in consultation with faculty supervisors or academic advisers of the both universities. The academic performance of each exchange student shall be evaluated in accordance with the rules of the Host university.

8. ACADEMIC RECORD AND RECOGNITION OF CREDIT

The Host university shall provide the Home university with transcripts of results and academic records for each exchange student while at the Host university. Credits earned at the Host university are to be awarded by the Home university towards the student's degree at the Home university in accordance with rules of the Home university.

9. TUITION

The exchange students shall pay tuition and other fees to the Home university during their study at the Host university. Also, from the perspective of reciprocity, there shall be no requirement for payments of tuition, screening and admission or any other fees to the Host university.

10. INTELLECTUAL PROPERTY

Any intellectual property right generated by the exchange students shall belong to the Host university.

11. ACCOMMODATION

The Host university shall exert its best endeavors to assist the exchange students in finding their accommodation at a reasonable cost.

12. FINANCIAL RESPONSIBILITY

The exchange students shall be responsible for the financing of their study including defraying of expenses for travel, accommodation and insurance etc. Both universities shall try its effort to find financial aids available for the exchange students. In principle, the Home university or its exchange students shall be responsible for the costs associated with illness or disaster happening to the students themselves. As a means to prepare for these unexpected events, the Home university shall assist the students to sign up for appropriate insurance coverage that is valid during their study at the Host university.

13. EXPORT CONTROL

Both universities shall comply with all applicable export control laws and regulations for all activities carried out under this Memorandum. Neither university shall use goods and technologies, and duplications thereof, which have been obtained under this Memorandum, for the purposes of disturbing international peace and security, including any military activities. Nor either university shall permit any third party to use the aforementioned goods, technologies and duplications for those purposes. This provision shall survive the termination of this Agreement by nature without limitation of effective term.

#### 14. MISCELLANEOUS

If necessary, individual arrangement for the exchange students shall be mentioned in a separate document on the basis of this Memorandum.

#### 15. TERMINATION, REVISION AND MUTUAL CONSULTATION

This Memorandum may be terminated by either university with a six-month notice. No applications shall be considered after this notice. However, the universities will continue to fulfill their obligations with the accepted exchange students until the completion of their study plans.

This Memorandum may be revised as mutually agreed upon between the two universities. In addition to this Memorandum, items necessary for student exchange shall be determined through mutual consultation.

#### 16. IMPLEMENTATION

The implementation of this Memorandum shall commence on the 11th day of December 2023 will remain in effect as long as the "AGREEMENT FOR ACADEMIC EXCHANGE AND COOPERATION BETWEEN ZHEJIANG UNIVERSITY OF TECHNOLOGY, CHINA AND UNIVERSITÀ POLITECNICA DELLE MARCHE, ITALY" remains in effect.

#### 17. FINANCING OF RESEARCH ACTIVITY

- a. The Host and the Home universities acknowledge that the expenses to cover the research and advanced training activities of the exchanged students both in terms of consumables (such as reagents and perishable parts of equipment) and human resources (student tutoring and mentoring) cannot be covered by existing funding sources and must therefore be ensured by separate and dedicated intramural or extramural financing schemes. Exceptions may be mutually agreed upon by the faculty supervisors of both universities on a case-by-case basis in the context of joint collaborative research projects. Thereby, the Host and Home universities commit to exert their best endeavors in proactively seeking for and applying to dedicated funding for these purposes.
- b. In addition, the exchange program may be supported on the grounds of an academic appointment whereby Faculty Staff affiliated to the Host university, may agree upon receiving and training a certain number of students belonging to the Home university on the basis of a pro-tempore academic position at the Home university (co-affiliation). The terms and conditions of such appointments will be agreed upon and negotiated separately (to be discussed).



Gao Xiang, Ph.D.  
President  
Zhejiang University of Technology

Gregori Gian Luca, Ph.D.  
President  
Università Politecnica Delle Marche

